

Erica Todd's Bio:

With over 12 years of experience in the staffing and recruiting industry, Erica is a seasoned sales and recruiting expert who leads and inspires teams to achieve exceptional results. As the Sr. Market Director at Akkodis, a leading digital talent platform, Erica oversees the Florida market and manages a portfolio of clients across various sectors and industries.

Erica's mission is to connect talented professionals with exciting and rewarding opportunities, and to support companies in finding and retaining top talent. She leverages her strong management and leadership skills to coach and mentor sales teams, fostering a collaborative and inclusive culture, while driving growth and excellence for Akkodis and its partners. She is passionate about delivering value and satisfaction to both candidates and clients and is constantly seeking new ways to innovate and improve services and processes.

Erica is a southern native and has been in Jacksonville since 2020. She is a Trustee with Jax Chamber and serves on the Ribbon Cutting Committee. She is a wife and mother of 2 boys, and a proud graduate of Auburn University.